

## Rosales Partners

real estate services

brokerage | development | management

## A. Scott Rosales | Partner

A. Scott Rosales is a Partner of Rosales Partners and he oversees all aspects of real estate Brokerage and transactions for the company. His professional career spans more than 25 years, during which time he has been a consultant and advisor for major real estate and software technology transactions. His uncanny ability to break down complex issues into a manageable process has served him well while piloting either a complex real estate transaction or designing a sophisticated software integration module. As an effective communicator, Mr. Rosales often develops a strategy for win - win scenarios.

From 2006 to present Scott has served on the Board of Directors for the Central Texas Chapter of CCIM.

- · 2009 President, CCIM Central Texas Chapter
- · 2008 "Austintatious Award", CCIM Central Texas Chapter

In 2005, Mr. Rosales opened the Grubb & Ellis Austin office as VP of Multi-Housing Investment Group Central Texas responsibilities include building a productive multi-housing investments sales team that specializes in the Austin and San Antonio MSA.

- · 2007 Grubb & Ellis Austin Top Producer
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In 2003 Rosales joined Marcuse & Millichap and opened the San Antonio office as a multifamily specialist and has developed an extensive database of approximately 1000 properties and 500 owners covering San Antonio, New Braunfels, Sequin and Corpus Christi.

As President / Director of Aries Capital Rosales was responsible for production and operations management, preliminary sizing and underwriting, development of sales & marketing material, target marketing for new sales opportunities.

Prior to 2001, Rosales was a software consultant responsible for \$100 M of integrated software implementations. Scott Rosales grew up in Olney, Maryland, graduated from Stephen F. Austin in with a Bachelors of Science in Computer Science and a BA degree in General Business. He is a licensed airplane pilot and is married with three sons. He and his family reside in Austin, Texas.



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